Women in Propane Council
MISSION

To **advance** safety and to **increase** the use of propane through **sound** public policy.
NPGA’S STRATEGIC GOALS TO ADVANCE THE MISSION

• Goal 1: Achieve public policies that favor the increased use, production and distribution of Propane

• Goal 2: Advance Safety throughout the propane industry

• Goal 3: Foster industry wide cohesion (through communication, learning, networking and collaboration)
HISTORY – KEY DATES

• NPGA was originally formed in 1931 as the National Bottled Gas Association.

• In 1937, the membership voted to change the name to the Liquefied Petroleum Gas Association (LPGA).

• In 1946, LPGA opened its offices in Chicago, Illinois.

• The final name change to the National Propane Gas Association, or NPGA, was ratified by the membership in April 1988.

• In 2002, NPGA moved its headquarters from Lisle, Illinois to Washington, DC
HISTORY – CRITICAL ISSUES

• 1976: Price control and allocation

• Late ‘90s: PERC established as the first non-agriculture check-off program

• 1998: Successfully defended against 2 service technicians per truck rules

• 1999: Clean Air Act Exemption

• 2014: Passed 3 pieces of propane-specific legislation
VISION 2014

“Vision 2014 is NPGA’s attempt to help the industry get back on a path to growth and to ensure sufficient resources are available to effectively implement a successful growth strategy.”
STRATEGIC ADVOCACY PRIORITIES

1. Achieve favorable parity with natural gas in public policy.

2. Enact/promote growth legislation, regulations and polices.

3. Reduce the expense burden caused by government policies/decisions.

4. Elevate awareness of propane among policymakers and thought leaders inside the Beltway (DC).
Achieve favorable parity with natural gas in public policy
- Defeat the NAT GAS Act, or amend to include propane Autogas
- Eliminate export restrictions on LNG
- Create legislative linkage between propane and natural gas
- Challenge efforts to anoint natural gas at the state level

Enact or promote growth legislation, regulations and policies
- Pass the PropaneGAS Act
- Eliminate the Department of Commerce restriction
- Extend alternative fuels tax credits
- Reauthorize home energy efficiency credits
- Enact incentives for low emission commercial mowing
- Pursue new full-fuel-cyclerules and standards

Reduce operating expense burden caused by government policies and decisions
- Exempt propane from OSHA’s new crane certification rules
- Prevail in DOE litigation on non-heater-related gas appliances
- Stop TEPPCO’s 10 cent-per-gallon rate increase
- Extend bobtail requalification period from 5 to 10 years
- Persuade FERC to adopt consumer protection procedures for oil pipelines (as it does for natural gas)

Elevate awareness of propane among Beltway policymakers and thought leaders
- Launch Smart Communications Initiative
- Updated outreach materials with specific Congressional messages
- Desk-side briefings with Beltway and policy reporters
- Targeted advertising campaign intended to reach Beltway audiences

A vibrant and growing PropanePAC supports many of these advocacy goals & priorities

*The listed objectives under each priority are examples to illustrate a clear sense of what successful implementation of Vision 2014
Achieve favorable parity with natural gas in public policy

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Enact or promote growth legislation, regulations and policies

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2014 LEGISLATIVE ACCOMPLISHMENTS

- **HHEATT Act:** Created an emergency exception to existing Federal Motor Carrier Safety Administration (FMCSA) regulations. The exceptions allowed truckers to drive for long hours if they were delivering home heating fuels, such as propane, to places where there is a shortage.

- **Reliable Home Heating Act:** The law requires the Federal Motor Carrier Safety Administration (FMCSA) to exempt motor carriers that transport home heating oil from certain federal regulations if the Governor of a state declares a state of emergency caused by a shortage of residential heating fuel. It requires the Energy Information Administration (EIA) to notify states if certain petroleum reserves fall below historical averages.

- **PERA Enhancement Act:** PERC Restriction Fix

- **Fuel Tax Credit:** Includes a retroactive 50 cent/gallon tax credit for propane usage in 2014.

- **Refueling Infrastructure Tax Credit:** includes retroactive 30% tax credit up to $30,000 of installation cost

- **Sec 179, Bonus Depreciation:** retroactively reinstated the limit on Section 179 to $500,000 as well as reinstated 50% Bonus Depreciation thru 12/31/2014.
2015 ISSUES SNAPSHOT

**AUTOGAS**
- Tax Extenders and Expansion
- Excise Tax Equalization
- Tax Reform
- GHG Incentive Multipliers
- CAFÉ Standards

**ENERGY POLICY**
- DOC Follow-Up
- Congressional Propane Caucus
- Full Fuel Cycle Appliance Labelling
- Eliminate Ban on Fossil Fuels in Federal Buildings

**PIPELINE ADVOCACY**
- Lengthen Protest Time in ICA
- Influence Final MAPL Allocation Policy
- Meetings with FERC Commissioners
- Affiliate Rules

**REGULATORY**
- OSHA Crane Rule
- Bobtail Requalification Period Extension
- Minimum Financial responsibility requirements (FMCSA)
- Chemical Security Regulations
- DOE rulemaking activities on furnaces and hearth products

**RAIL ADVOCACY**
- Maintain regular dialogue with Surface Transportation Board
- Develop strategy to address specific rail issues with STB, e.g. rail rates, service issues, etc.
PROPANE PAC

• PropanePAC is NPGA’s multi-candidate, non-partisan political action committee and serves as the political voice of the propane industry.
• PropanePAC receives voluntary contributions from individual employees of NPGA’s member companies. Since federal election laws prohibit trade associations from using their general treasury funds to make contributions to federal elections, these personal contributions serve as the industry’s active voice in supporting candidates for the U.S. House and Senate who help advance NPGA’s mission.
MEMBERSHIP & DUES STRUCTURE

131 Manufacturers
39 Distributors
19 Producers
6 Transporters
96 Services
44 International
12 Individual
2516 Marketers

2863 Members
NPGA COMMITTEE VOLUNTEERS

NPGA STANDING COMMITTEES SET NPGA’S AGENDA AND GUIDE STAFF MEMBERS IN THE IMPLEMENTATION OF THE STRATEGIC PLAN.

Officers
• Chairman | David Lugar, AmeriGas
• Chairman Elect, Charlie Ory, Family Propane
• Vice Chairman | Stuart Weidie, Blossman Gas
• Treasurer | Jerry Brick, North Star Energy

Executive Committee
• Chairman | Charlie Ory, Family Propane

Business Councils
• Benchmarking | Charlie Ermer, Palmer Gas
• Cylinder Exchange | Steve Gentry, Worthington Cylinder Corporation
• Women in Propane | Cindy Platz-Belmont, Delta Liquid Energy

Standing Committees
• Audit | Bob Barry, Bergquist
• CETP Certification | Eric Kuster, Fairmont Specialty
• Conventions | Mike Hopsicker, Ray Murray Inc
• Distinguished Service Award | Malcolm Barrett, Barrett Propane
• Governmental Affairs | Randy Thompson, Thompson Gas
• Member Services | Allegra Pacheco, Pecos Propane
• Propane Supply & Logistics | George Koloroutis, Propane Concepts
• Technology, Standards & Safety | Denis Gagne, Eastern Propane
NPGA ORGANIZATIONAL STRUCTURE

- 50 State Directors
- 10 District Directors
- 1 Canadian Director
- 1 Mexican Director
- 9 Supplier Directors
- 15 Manufacturer Directors
- 4 Services Directors
- 4 Distributor Directors
- 1 Transportation/Storage Director
- 1 International Director
- 1 Individual Director
- All Standing Committee Chairmen
- 1 PropanePAC Director
- 4 Officers
- < 24 Directors-at-Large
NPGA AND PERC

Legislative Advocacy
Regulatory Engagement
State Legislative / Regulatory Affairs
Codes and Standards
Business Councils
Industry Events
CETP Certification

Safety and Training Programs
Industry Education
Product Research
Consumer Outreach
Advisory Councils
CETP Curriculum Development

Growth Initiatives
Communications
State Associations
Specialized Expertise
BUDGET

- Dues-based structure
- Unrestricted use of budget
- Approx. $6 million budget

- 4/10 cent per gallon assessment
- Budget restrictions
- Approx. $33 million budget
NPGA SOURCES OF INCOME & EXPENDITURES

FY 2014 SOURCES OF REVENUE
NPGA ONLY

- Membership 47%
- Meeting & conventions 18%
- PERC Activities 17%
- Education & training 10%
- Legislative Affairs 1%
- Regulatory & technical 2%
- Investment income - operating 2%
- Councils and forums 3%
ALLOCATIONS

FY 2014
ALLOCATION
OF PROGRAM
EXPENSES
NPGA ONLY

- Legislative affairs 23%
- Meetings and conventions 15%
- PERC activities 15%
- Regulatory & technical 14%
- Councils and forums 3%
- Communications 6%
- Education and training 6%
- Governance and board 7%
- Membership 11%
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